







Background on the Hotel/Motel Occupancy Tax

Cultural activities and tourism promotion are supported ONLY through a dedicated revenue source that is the New Jersey Hotel/Motel Occupancy Fee (P.L. 2003, c. 114). This legislation established a certifiable and renewable source of revenue for arts, history, and tourism. NJ taxpayers do NOT pay for public support of these industries through property, sales, or income tax.

Did You Know?

- Arts, history and tourism contribute nearly \$5 billion in state tax revenue, annually
- Visitor trips to New Jersey destinations grew 3.3% in 2016
- Heritage tourism generated nearly 11 million visits in 2012, resulting in \$2.8 billion in visitor spending
- EVERY THREE CENTS OF PUBLIC FUNDING YIELDS A DOLLAR OF LOCAL ECONOMIC IMPACT

Why are State Dollars for Arts, History, and Tourism Important in New Jersey?

Arts Industry

- Generates over \$520 million each year, through direct and indirect patron spending
- Supports:
 - 75,000+ jobs (including creative industries)
 - 7.5 million+ audience members served
 - \$41 million in contributions to state and local government revenues

History Community

- Generates \$580 million each year in economic activity, through heritage tourism, historic rehabilitation, and organizational spending
- Supports:
 - o 37,000+ jobs including indirect and induced impacts
 - 10,000+ volunteer opportunities
 - 10 million+ visitors annually

Tourism Industry

- Generates \$44.1 billion each year in economic activity, through direct patron spending
- Supports:
 - o 321, 231 jobs, including indirect and induced impacts
 - o 98 million+ visitors annually
 - \$4.9 billion in contributions to state and local government revenues